

| Disclosure of AUM by Geography as on December 31, 2018 | | | | | |
|--|--------------------------------------|--|--|---|---|
| Table I | | | | Table II | |
| AUM REPORT FOR THE QUARTER ENDED on December 31, 2018 | | | | AUM REPORT FOR THE QUARTER ENDED on December 31, 2018 | |
| Asset class wise disclosure of AUM & AAUM on December 31, 2018 | | | | Disclosure of percentage of AUM by geography on December 31, 2018 | |
| | | Rs. in Lacs | | | |
| Category | AUM as on Month on December 31, 2018 | Average AUM for the Quarter ended Month on December 31, 2018 | | Geographical Spread | % of Total AUM as on Month on December 31, 2018 |
| Income | 5,218,587.94 | 5,067,519.67 | | Top 5 Cities | 61.47% |
| Equity(Other Than ELSS) | 4,904,490.46 | 4,734,538.81 | | Next 10 Cities | 16.23% |
| Balanced | 0.00 | 0.00 | | Next 20 Cities | 7.29% |
| Liquid | 781,019.97 | 690,847.28 | | Next 75 Cities | 5.07% |
| Gilt | 27,299.67 | 25,689.23 | | Others | 9.95% |
| Equity-ELSS | 377,379.36 | 361,590.42 | | Total | 100.00% |
| Gold ETF | 0.00 | 0.00 | | | |
| Other ETF | 0.00 | 0.00 | | | |
| Fund of Funds investing Overseas | 67,268.36 | 72,349.51 | | | |
| Total | 11,376,045.75 | 10,952,534.92 | | | |