

# IDENTIFYING NEW OPPORTUNITIES OF GROWTH WITH FRANKLIN INDIA OPPORTUNITIES FUND

SEPTEMBER 2025





# (i) ABOUT THE FUND

Franklin India Opportunities Fund (FIOF) is an open-ended equity scheme that seeks to invest in opportunities presented by special situations such as corporate restructuring, Government policy and/or regulatory changes, companies going through temporary unique challenges and other similar instances.



# WHY FRANKLIN INDIA OPPORTUNITIES FUND

# Potentially Better outcomes for portfolio and for investors

### Dynamic nature of theme selection:

Fund selects themes based on:

- · Conviction.
- Longevity growth sustainability.
- Availability of large investment universe.

Focused approach to specific themes

Multiple themes with dynamic weights

Disciplined bottom up portfolio construction

### **DIGITALIZATION**



## MAKE IN INDIA



### **RISING AFFLUENCE**



# SPECIAL SITUATIONS OPPORTUNITIES IN THESE THEMES

# Dynamics that validate the special situation opportunities available in these themes

Make in India

Move towards Import substitution

Government initiatives to promote manufacturing

Macro factors supporting Private Capex uptrend

Digitalization

Availability of new digital technologies

Rapid adoption by varied sectors and users

Creating opportunities

**Rising Affluence** 

Favourable demographics

Rising income levels & urbanization

Premiumization trend in India across various categories



# **HOW THE THEMES COMPLEMENT EACH OTHER?**

Digitalization

Make in India

**Rising Affluence** 

- ► High growth universe
- ▶ Broad mix of traditional (make in India) and futuristic (Digitalization and Rising Affluence) themes
- ▶ Sustainable, evergreen themes with less obsolescence risk
- Enabler for technology and productivity
- ▶ Themes with a long run-way and enough depth of ideas for bottom-up stock-picking

**CURRENT PORTFOLIO THEMES\*:** 

<sup>\*</sup>These current portfolio themes are subject to change based on prevailing market conditions



# STOCK RATIONALE

### **HDFC Bank Ltd**

• The bank offers products and services across retail, corporate, and micro, small and medium enterprises (MSME) segments. The business is built on sound fundamentals such as customer centricity, technology adoption, and a diversified loan and deposit base, which positions it well for sustainable growth.

• For the quarter ended Q1FY26, the Bank reported healthy deposit growth of 16% year-on-year, due to strategic efforts to reduce the credit-deposit ratio from 110% to 95%. The results were influenced by macroeconomic stability in India, benign inflation, supportive fiscal and monetary policies, and seasonal factors like the festive demand. However, net interest margins (NIMs) faced temporary pressure due to the lag in deposit repricing following policy rate cuts.

• This banking business offers long-term value due to its resilient asset quality, leadership market share in deposits, and diversified growth strategies across retail, MSME, and corporate segments. (Source: Q1FY26 Financials and Earnings Report, Management commentary).

### **Reliance Industries Ltd**

• Reliance Industries Ltd. (RIL), India's largest private-sector conglomerate, reported a strong start to FY26, driven by robust performance across its consumer and digital segments, despite macroeconomic volatility.

• For the quarter ending Q1 FY26, RIL posted a consolidated net profit of INR 30,783 crore, reflecting a 76.5% year-on-year (YoY) increase from INR 17,445 crore in Q1 FY25. Revenue from operations rose 6% YoY to INR 2,73,252 crore, up from INR 2,57,823 crore in the corresponding period last year.

• The company's EBITDA grew 35.7% YoY, supported by improved margins in fuel and downstream products, although the Oil & Gas segment saw marginally lower EBITDA due to natural decline in KGD6 gas production. RIL incurred capital expenditure of INR 29,875 crore during the quarter, reflecting its continued investment in digital infrastructure, retail expansion, and energy transition initiatives.

• Despite global uncertainties, including sharp fluctuations in crude oil prices, RIL remains committed to its long-term growth trajectory.

### **Axis Bank Ltd**

 Axis Bank Ltd's consolidated Q1 FY26 performance reflected a mixed outcome with operational strength but pressured net profitability. The bank reported a modest 1% year-on-year (YoY) growth in Net Interest Income (NII) to INR 13,560 crore, supported by a stable Net Interest Margin (NIM) of 3.80%. Operating profit showed robust 14% YoY growth, reaching INR 11,515 crore, while core operating profit also expanded 5% YoY to INR 10,095 crore. Operating expenses were managed well, increasing only 2% YoY.

• Despite these positives, net profit declined by 4% YoY to INR 5,806 crore, mainly impacted by higher provisions and a rise in slippages linked to a one-time technical impact from industry benchmarking exercises. Asset quality metrics reflected this, with the Gross NPA ratio at 1.57% and Net NPA at 0.45%. The bank maintained a healthy capital adequacy ratio of approximately 16.85% and a strong balance sheet growth of 9% YoY, with deposits rising 9% and advances by 8%. The CASA ratio remained stable at around 40%, highlighting a balanced deposit mix.

### **Eternal Ltd**

• In Q1FY26, the company reported strong growth in quick commerce. The food delivery segment showed signs of recovery in Monthly Transacting Customers (MTCs) and Average Order Value (AOVs), though growth was slower due to competition and seasonal factors. Margin improvements were driven by inventory ownership and operational leverage, while losses remained range-bound. The company expects continued margin expansion if competitive intensity remains stable.

• This business offers exposure to a fast-growing digital consumption trend in India, with strong leadership in quick commerce and a resilient food delivery business. The company's strategic shift to inventory ownership and focus on customer experience positions it well for long-term profitability and market leadership.

### Maruti Suzuki India Ltd

• the country's largest passenger vehicle manufacturer, reported a steady performance in Q1 FY26, navigating a challenging domestic

demand environment with strong export momentum and operational resilience.

Consolidated revenue from operations rose 7.9% YoY to INR 38,605 crore, up from INR 35,779 crore in Q1 FY25. Net profit stood at INR 3,792 crore, reflecting a marginal YoY growth of 0.87%, impacted by higher input costs, forex volatility, and increased depreciation and overheads from the new Kharkhoda plant.

• Total vehicle sales increased 1.1% YoY to 5,27,861 units, driven by a 37.4% surge in exports, which offset a 4.5% decline in domestic sales.

• The company's average selling price (ASP) rose 6.9% YoY to INR 6.93 lakh/unit, supported by a favorable product mix and price hikes.

Despite near-term margin pressures, MSIL remains well-positioned for long-term growth, supported by Strong rural penetration, Capacity expansion plans to scale production from ~24 lakh to ~40 lakh units annually and Upcoming new model launches.

Source: The stock level information are based on company disclosures to stock exchanges, post result company conference calls, annual and quarterly company filings (Company Investor presentation, Financials Results & Earnings Conference Call Q1FY26).

ARPU - Average Revenue Per User.



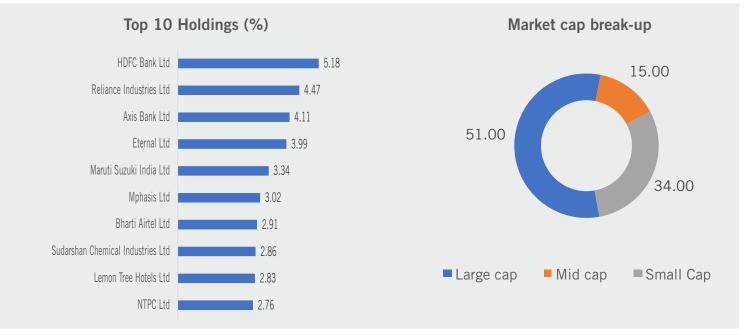
# **SECTOR ALLOCATION & FUND STATISTICS**

# **KEY SECTORS**

	Consumer Discretio nary	Financials	Health Care	Information Technology	Materials	Industrials	Communi cation Services	Energy	Utilities	Consumer Staples	Real Estate
Aug 2025	19.88	19.08	13.43	9.30	9.05	6.33	5.84	4.54	3.64	1.90	0.69
Aug 2024	15.20	12.34	15.43	5.78	5.18	14.74	11.73	3.15	2.73	3.68	0.00
	<u> </u>	<u> </u>	<b>V</b>	<b>A</b>	<u> </u>	▼	<b>V</b>	<u> </u>	<b>A</b>	<b>V</b>	<b>A</b>
Benchmark (Aug 2025)	11.84	30.63	6.54	8.39	8.89	11.05	3.85	7.02	3.63	6.98	1.17

Ratios	Aug 2025	Valuation (Aug 2025)	Fund	Benchmark**
Standard Deviation	4.47%	Price to Book	3.84	3.45
Portfolio Beta	0.97	Price to Sales	2.73	2.46
Sharpe Ratio*	1.46	Dividend Yield	0.53	1.11
Portfolio turnover	48.44%	Avg. Market Cap (Rs Cr)	3,26,040	-

<sup>\*</sup> Annualised. Risk-free rate assumed to be 5.54% (FBIL OVERNIGHT MIBOR). Data of Standard Deviation, Portfolio Beta and Sharpe Ratio consist of 3 years period. Data as on August 29, 2025.



Source: Factset. Data as of August 29, 2025. Information is historical and may not reflect current or future portfolio characteristics. All portfolio holdings are subject to change. The sector/stocks/securities mentioned in the material may not be considered as investment advice or recommendation to buy or sell nor a view or opinion on quality or profitability providing a basis of investment decision in the same. The schemes managed by Franklin Templeton Asset Management (India) Pvt. Ltd (the AMC) may or may not have any future exposure in the same. The reader should not assume that investment in the sector/stocks/securities mentioned was or will be profitable. The securities illustrated in the above chart represent the ten largest holdings held in the Fund as of the date indicated. Market capitalization is as per AMFI classification. The graph shows large cap, mid cap and small cap break as a % of the total equity.

The portfolio characteristics (valuation metrics) listed are based on the Fund's underlying holdings. Dividend yield is calculated as a weighted average of the underlying stocks. Price to book and Price to Sales ratios are computed as weighted harmonic mean based on last twelve-month trailing data as of August 29, 2025. Market Capitalization for fund is calculated based on free float methodology. In practice, Franklin Templeton's portfolio managers invest in type of security which they believe is most appropriate at the time of purchase. Portfolio holdings are subject to change. \*\*Nifty 500



# FUND DETAILS (AS ON AUGUST 29, 2025)

# **FUND MANAGER(S)**



**Kiran Sebastian**Vice President, Portfolio Manager
& Sr. Research Analyst



Janakiraman Rengaraju, CFA^ Sr. Vice President & Chief Investment Officer



Sandeep Manam\*
Assistant Vice President
& Sr. Research Analyst

TYPE OF SCHEME	Thematic - Special Situations- An open ended equity scheme following special situations theme
DATE OF ALLOTMENT	February 21, 2000
BENCHMARK	Nifty 500
FUND SIZE (AUM)	Month End: Rs 7509.40 crores Monthly Average: Rs 7428.26 crores
MINIMUM INVESTMENT/ MULTIPLES FOR NEW	Rs 5000/1
INVESTORS	Rs 500/1
MINIMUM INVESTMENT FOR SIP	Rs 1000/1
ADDITIONAL INVESTMENT/ MULTIPLES FOR EXISTING INVESTORS  LOAD STRUCTURE	ENTRY LOAD: Nil EXIT LOAD (for each purchase of Units): 1% if the Units are redeemed/switched-out within one year of allotment. Different plans have a different expense structure

<sup>\*</sup>Dedicated fund manager for foreign securities.

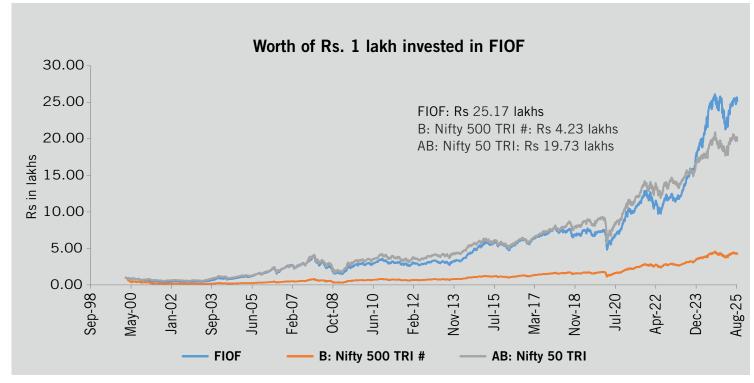
<sup>^</sup>R Janakiraman has been appointed as CIO - Franklin Equity, with effect from December 1, 2023.



# PERFORMANCE OF FRANKLIN INDIA OPPORTUNITIES FUND (AS ON AUGUST 29, 2025)

Lumpsum - If you had invested Rs 1 lakh in FIOF - Regular Growth	Since	15 years Inception	10 years	7 years	5 years	3 Years	1 Year
Total value as on 29-Aug-2025 (Rs in lakhs)	25.17	8.03	4.54	3.28	3.52	2.10	0.98
Returns	13.46%	14.90%	16.34%	18.47%	28.67%	28.11%	-1.78%
Total value of B: Nifty 500 TRI# (Rs in lakhs)	4.23	5.90	3.75	2.42	2.52	1.51	0.96
Nifty 500 TRI returns #	5.81%	12.56%	14.11%	13.47%	20.36%	14.67%	-4.42%
Total value of AB: Nifty 50 TRI (Rs in lakhs)	19.73	5.43	3.47	2.27	2.28	1.42	0.98
Nifty 50 TRI returns	12.39%	11.93%	13.23%	12.45%	17.92%	12.49%	-2.01%

Compounded Annualised Growth Rate Performance as on August 29, 2025. # Index adjusted for the period February 21, 2000 to March 10, 2004 with the performance of ET Mindex and for the period March 10, 2004 to June 4, 2018 with the performance of S&P BSE 200. As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite of (B: ET Mindex PRI values from 21.02.2000 to 10.03.2004; S&P BSE 200 PRI values from 10.03.2004 to 01.08.2006; S&P BSE 200 TRI values from 01.08.2006 to 04.06.2018)



The graph shows the movement of Rs. 1 lakh invested in FIOF - Growth Plan, Nifty 500 TRI and Nifty 50 TRI since inception of the fund.

SIP - If you had invested Rs 10000 every month in FIOF - (Regular Growth)	Since Inception	15 Years	10 Years	7 Years	5 Years	3 Years	1 Year
Total amount Invested (Rs in lakhs)	30.60	18.00	12.00	8.40	6.00	3.60	1.20
Total value as on 29-Aug-2025 (Rs in lakhs)	407.66	78.18	34.34	19.98	11.19	5.26	1.24
Returns	16.91%	17.72%	19.96%	24.37%	25.27%	26.36%	6.90%
Total value of B: Nifty 500 TRI # (Rs in lakhs)	241.11	58.30	26.66	15.14	8.77	4.40	1.21
B:Nifty 500 TRI # Returns	13.75%	14.36%	15.26%	16.55%	15.19%	13.53%	1.97%
Total value of Nifty 50 TRI (Rs in lakhs)	267.42	52.98	24.96	14.08	8.32	4.28	1.22
AB: Nifty 50 TRI Returns	14.38%	13.25%	14.03%	14.52%	13.05%	11.53%	3.41%

SIP Performance as on August 29, 2025

Past performance may or may not be sustained in future and is not a guarantee of any future returns. Compounded Annualised Growth Rate Performance as on November 30, 2023. # Index adjusted for the period February 21, 2000 to March 10, 2004 with the performance of ET Mindex and for the period March 10, 2004 to June 4, 2018 with the performance of S&P BSE 200

# **COMPLETE PERFORMANCE DISCLOSURE**

	NAV as on	Compounded Annualised Growth Rate Performance (%)									
Scheme	Aug 29, 2025	Last 1 Year		Last 3 Years		Last 5 Years		Since inception		Inception Date	
		Returns	Current Value of Investment of Rs. 10000	Returns	Current Value of Investment of Rs. 10000	Returns	Current Value of Investment of Rs. 10000		Current Value of Investment of Rs. 10000		
Franklin India Opportunities Fund (FIOF) - Growth @	251.6959	-1.78%	9,822	28.11%	21,023	28.67%	35,247	13.46%	2,51,696	21.02.2000	
B: Nifty 500 TRI ### \$		-4.42%	9,559	14.67%	15,080	20.36%	25,248	5.81%	42,335		
AB: Nifty 50 TRI		-2.01%	9,799	12.49%	14,236	17.92%	22,786	12.39%	1,97,344		

Performance of Top 3 and bottom 3 schemes managed by the fund managers of the scheme

13.1	Performance of Top 3 and bottom 3 schemes managed by the fund managers of the scheme    NAV as on   Compounded Annualised Growth Rate Performance (%)   In										
Scheme	Aug 29,	Compounded Annualised Growth Rate Performance (%)									
Solicino	2025	Last 1 Year		Last 3 Years		Last 5 Years		Since inception		Date	
		Returns	Current Value of Investment of Rs. 10000	Returns	Current Value of Investment of Rs. 10000	Returns	Current Value of Investment of Rs. 10000	Returns	Current Value of Investment of Rs. 10000		
Franklin India ELSS Tax Saver Fund (FIETSF) - Regular Growth @	1439.8291	-4.44%	9,557	17.80%	16,345	22.79%	27,899	20.71%	14,39,829	10.04.1999	
B: Nifty 500 TRI		-4.42%	9,559	14.67%	15,080	19.65%	24,507	15.75%	476087		
AB: Nifty 50 TRI *		-2.01%	9,799	12.49%	14,236	17.92%	22,786	14.40%	3,49,329		
Franklin India Mid Cap Fund (FIMDCF) - Regular Growth @	2684.9677	-3.57%	9,644	21.16%	17,788	23.91%	29,189	19.25%	26,84,968	01.12.1993	
B: Nifty Midcap 150 TRI ++ \$		-4.85%	9,517	21.19%	17,801	27.62%	33,835	13.74%	5,96,586		
AB: Nifty 50 TRI		-2.01%	9,799	12.49%	14,236	17.92%	22,786	11.79%	3,44,282		
Franklin India Large Cap Fund (FILCF) - Regular Growth @	1011.1571	-1.22%	9,878	13.21%	14,511	18.34%	23,202	18.87%	24,25,993	01.12.1993	
B: Nifty 100 TRI # \$		-3.73%	9,628	12.54%	14,254	18.16%	23,024	12.13%	379125		
AB: Nifty 50 TRI *		-2.01%	9,799	12.49%	14,236	17.92%	22,786	11.79%	3,44,282		
Franklin Asian Equity Fund (FAEF) - Regular Growth	31.7614	11.76%	11,173	8.63%	12,818	3.42%	11,829	6.77%	31,761	16.01.2008	
B: 75% MSCI Asia (Ex-Japan) Standard Index + 25% Nifty 500 Index		18.07%	11,802	13.79%	14,734	7.93%	14,644	9.43%	48,952		
AB: Nifty 50 TRI		-2.01%	9,799	12.49%	14,236	17.92%	22,786	9.67%	50,878		
Franklin India Floating Rate Fund (FIFRF) - Regular Growth ^^^	41.1051	7.89%	10,787	7.71%	12,496	6.13%	13,462	5.97%	41,105	23.04.2001	
B: NIFTY Short Duration Debt Index A-II**		7.81%	10,779	7.57%	12,446	6.07%	13,425	NA	NA		
AB: CRISIL 1 Year T-Bill Index		7.06%	10,704	6.98%	12,244	5.59%	13,126	6.17%	42,983		
Franklin India Multi Cap Fund (FIMCF) - Regular Growth	10.0405	-2.96%	9,704	NA	NA	NA	NA	0.37%	10,041	29.07.2024	
B: NIFTY 500 Multicap 50:25:25 TRI		-5.04%	9,498	NA	NA	NA	NA	-3.17%	9,656		
AB: Nifty 50 TRI		-2.01%	9,799	NA	NA	NA	NA	-0.19%	9,979		

Past performance may or may not be sustained in future and is not a guarantee of any future returns. Fund Managers: FIOF: R. Janakiraman (Managing Since 01-Apr-13), Kiran Sebastian (Managing Since 01-Feb-22) & Sandeep Manam (Managing Since 02-May-16) & Rajasa Kakulavarapu (Managing Since 01-Dec-23), FIMDCF: R. Janakiraman (Managing Since 11-Feb-08), Akhil Kalluri (Managing Since 07-Feb-22) & Sandeep Manam (Managing Since 18-Oct-21), FIEFS: Shyam Sundar Sriram (Managing Since 18-Oct-21), FIEFS: Shyam Sundar Sriram (Managing Since 18-Oct-21), FIFFS: Pallab Roy (Managing Since 07-Apr-04), & Sandeep Manam (Managing Since 18-Oct-21), FIFFS: Pallab Roy (Managing Since 18-Oct-21), FIMOF: Kiran Sebastian (Managing Since 18-Oct-21), FIFFS: Pallab Roy (Managing Since 18-Oct-21), FIFFS: Pallab Roy (Managing Since 18-Oct-21), FIFFS: Pallab Roy (Managing Since 18-Oct-21), FIFFS: FIFFS month-end preceding the date of advertisement. The top three and bottom three funds managed by the fund manager(s) have been derived on the basis of the since inception returns of regular plan. Different plans have a different expense structure. Load is not taken into consideration. IDCW assumed to be reinvested and Bonus is adjusted. On account of difference in the type/category, asset allocation or investment strategy, inception dates, performances of these funds are not strictly comparable. ^^^ As the scheme was launched before the launch of the benchmark index figures since inception or investment strategy, inception dates, performances of the scheme, benchmark performance of ET Mindex and for the period March 10, 2004 to June 4, 2018 with the performance of BSE 200. @ As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite CAGR in FIDF; \$ET Mindex PRI values from 21.02.2000 to 10.03.2004, BSE 200 PRI values from 10.03.2004 to 01.08.2006, BSE 200 TRI values from 01.08.2006 to 04.06.2018 and Nifty 500 TRI values since 04.06.2018 as As TRI data is not available since inception of the scheme, benchmark performance of Nifty 500 TRI values since 04.06.1999, ++ Index is adjusted for the period December 1, 93 to May 20, 2013 with the performance of Nifty Midcap 100. @ As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite CAGR in FIMDCF; \$Mitty 500 PRI values from to 01.12.1993 to 26.11.1998, Nifty 500 TRI values from 26.11.1998 to May 20, 2013, Nifty Midcap 100 TRI values from May 20, 2013 to June 4, 2018 and Nifty Midcap 150 TRI values since June 4, 2018. @ As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite CAGR in FIMDCF; \$BSE Sensex PRI values from 01.12.1993 to 20.11.1998, Nifty Midcap 150 TRI values from 20.11.1993 to 30.06.1999. #Index adjusted for the period December 1, 2018 with the performance of BSE Sensex. FAEF: Index is adjusted f

### Sector Definition

FT Enhanced GICS Sector	AMFI Industry Classification	FT Enhanced GICS Sector	AMFI Industry Classification
Financials	Banks, Financial Institution	Materials	Cement, Chemicals & Metals
Communication Services	nication Services Telecom, Media & Entertainment		FMCG, Food Products & Beverages
Information Technology	IT & Services, Software, Tech	Energy	Oil, Gas & Petroleum Products
		Health Care	Health Care & Pharmaceuticals
Industrials	Industrial Products, Capital Goods	Utilities	Power, Engineering Services
Consumer Discretionary	Auto, Consumer Durables, Textiles Apparel & Luxury Goods	Real Estate	Construction, Realty

# This product is suitable for investors who are seeking\*

- · Long term capital appreciation.
- A fund that takes stock or sector exposures based on special situations theme.

Product label & Riskometer is as on August 29, 2025

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Franklin India Opportunities Fund



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may differ materially from those suggested by the forward looking statements due to risk or uncertainties associated with our expectations with respect to, but not limited to, exposure to market risks, general economic and political conditions in India and other countries globally, which have an impact on our services and / or investments

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